

# Underwriting and Rate Information

## 2011 New Sales in Louisiana

The following section applies to Louisiana. Rates and Underwriting **vary by state**. Please refer to the appropriate state-specific handbook for information specific to a beneficiary's residence state.

### Medicare Beneficiaries Age 65 and Older

#### Underwriting and Rate Summary

Underwriting requirements and rates for the AARP Medicare Supplement Insurance Plans vary based on the time that has elapsed from the applicant's 65th birthday or Medicare Part B effective date, if it is later. The following chart provides a summary of the underwriting requirements and applicable rates:

	Time since 65th birthday or Medicare Part B Effective Date, if later			
	0 to < 7 months	7 months to < 3 years	3 years to < 6 years	6 years or more
Underwriting <sup>1</sup>	No Underwriting <i>Open Enrollment Period</i>	Eligibility Underwriting <sup>2</sup>	Eligibility Underwriting <sup>2</sup>	
			Underwriting to set rates <sup>3</sup>	
Rate <sup>4</sup>	Standard Rate with Enrollment Discount <sup>5</sup>		Standard Rate with Enrollment Discount <sup>5, 6</sup>	Level 1 Rate <sup>6</sup>
			Level 2 Rate <sup>7</sup>	Level 2 Rate <sup>7</sup>
Rate Group (see Appendix II)	Group 1		Group 2	Group 3

<sup>1</sup> Does not apply to applicants who meet guaranteed issue requirements.

<sup>2</sup> Applicants must answer the two eligibility questions in Section 5 on the application. Applicants who answer "yes" to either question are not eligible for coverage.

<sup>3</sup> Applicants must complete Section 6 on the application. This information is needed to determine their rate.

<sup>4</sup> Refer to Appendix II for rates and Appendix III for lists of ZIP Codes applicable to each area. All members (except those who meet open enrollment or guaranteed issue requirements) who respond "yes" to the tobacco use question on the application will pay the tobacco use version of the rate shown in the chart.

<sup>5</sup> For details about the Enrollment Discount program, refer to the next section entitled "Enrollment Discount." **Note: applicants age 75 and older are not eligible for the Enrollment Discount and will pay the standard rate.**

<sup>6</sup> Applies to applicants who **do not** have any of the medical conditions listed in Section 6 of the application.

<sup>7</sup> Applies to applicants who have any of the medical conditions listed in Section 6 of the application.

#### Refer to the appendix for:

Appendix I – Underwriting conditions glossary

Appendix II – Rate page

Appendix III – Area rating ZIP Code listing

## Enrollment Discount\*

The Enrollment Discount is available to applicants age 65 and over only.

### Eligibility

Applicants are eligible for the Enrollment Discount if their age on their plan effective date is:

- 65 to 67, **OR**
- 68 to 74 **AND** their plan effective date is within 3 years of their Medicare Part B effective date, **OR**
- 68 to 74 **AND** their plan effective date is 3 or more years but less than 6 years from their Medicare Part B effective date

**AND** they do not have any medical condition that qualifies for the Level 2 Rate

**Applicants age 75 and over are not eligible for the Enrollment Discount.**

### Discount Percentage and Duration

- If applicants are eligible for the Enrollment Discount, the discount percentage is applied to the standard rate.
- The first-year discount percentage and the duration of the discount program will vary based on the applicants' age as of the plan effective date (see table below).
- The discount percentage amount changes on the anniversary date of the plan as members move through the discount program.\*
- After the eligible discount duration expires, applicants will pay the standard rate.

## Enrollment Discount – Discount Percentages and Duration

Discount Year	Age as of Plan Effective Date										
	65	66	67	68	69	70	71	72	73	74	75+
1	30%	27%	24%	21%	18%	15%	12%	9%	6%	3%	0%
2	27%	24%	21%	18%	15%	12%	9%	6%	3%	0%	
3	24%	21%	18%	15%	12%	9%	6%	3%	0%		
4	21%	18%	15%	12%	9%	6%	3%	0%			
5	18%	15%	12%	9%	6%	3%	0%				
6	15%	12%	9%	6%	3%	0%					
7	12%	9%	6%	3%	0%						
8	9%	6%	3%	0%							
9	6%	3%	0%								
10	3%	0%									
11	0%										

\*Note: Rates generally change annually. If the standard rate changes, the discounted monthly premium will be adjusted accordingly.

**Other Rate Discounts**

**Multi-Insured Discount**

5 percent off the monthly premium if two members are on the same AARP membership household account and each is insured under an AARP-branded supplemental insurance policy with UnitedHealthcare. (Does not apply to AARP® MedicareRx Plans or AARP® MedicareComplete® plans.)

**Automatic Payment Discount**

\$2.00 per household per month when the entire household pays their premium through Electronic Funds Transfer.

**Annual Payer Discount**

\$24.00 per household per year for insureds who pay their entire calendar year premium in January.

**NOTE:** Automatic Payment discount and Annual Payer discount cannot be combined.

**Rating Information**

**Community Rating with Areas**

Community rating means all members in the same rating class pay the same rate (excludes discounts and surcharges). In an area rated state, all members in the same class in the same area pay the same rate (excludes discounts and surcharges).

Refer to Appendix III for lists of ZIP Codes applicable to each area.

**Tobacco Use**

Members who have smoked cigarettes or used any tobacco product at any time within the past 12 months will pay the tobacco use version of the rate for which they qualify. This does not apply to applicants who meet open enrollment or guaranteed issue requirements.

**Rate Guarantee**

New members receive a 6-month rate guarantee from their initial plan effective date. Members will not receive an additional rate guarantee when switching from one AARP Medicare Supplement plan to another.

**Rate Changes**

UnitedHealthcare’s monthly premium generally changes once a year. However, enrolled members may see their premium change at other times due to:

- the Enrollment Discount changing on their policy anniversary
- rate guarantee ending, or
- moving into a different area or state

Underwriting Information	
<ul style="list-style-type: none"> <li>• <b>Who needs to be underwritten?</b> Applicants outside of their open enrollment period and who do not qualify for guaranteed issue are underwritten to determine eligibility and rate (depending on the time since their 65th birthday or Medicare Part B effective date, if later).</li> <li>• <b>Does underwriting vary for different AARP Medicare Supplement Plans?</b> No.</li> <li>• <b>Can applicants be denied for coverage?</b> If applicants need to be underwritten, the only medical reasons for denial are: <ul style="list-style-type: none"> <li>– End Stage Renal Disease (ESRD)</li> <li>– Dialysis is required</li> <li>– Applicants have been admitted to a hospital within the past 90 days</li> <li>– A medical professional has recommended or discussed as a treatment option any of the following that has not been completed: <ul style="list-style-type: none"> <li>• Hospital admittance as an inpatient</li> <li>• Organ transplant</li> <li>• Back or spine surgery</li> <li>• Joint replacement</li> <li>• Surgery for cancer</li> <li>• Heart surgery</li> <li>• Vascular surgery</li> </ul> </li> </ul> </li> </ul> <p>The above medical reasons can be found on Section 5 of the application. If applicants answer “yes” to either question in Section 5, they will be denied coverage.</p> <p>Everyone has the right to apply. Applicants can continue the application process even if they may not qualify.</p> <ul style="list-style-type: none"> <li>• <b>When do applicants need to complete other medical questions in Section 6 of the application?</b> If their effective date is 3 or more years since their 65th birthday (or Medicare Part B effective date, if it is later) and they do not qualify for guaranteed issue, applicants must complete the other medical questions on the application. This information is necessary to determine their rate.</li> </ul>	<ul style="list-style-type: none"> <li>• <b>What if additional medical information is needed?</b> The underwriter may contact applicants or their physician to clarify the information before reaching a decision.</li> <li>• <b>What if applicants are unsure about their medical conditions?</b> If applicants are unsure about their medical conditions, their uncertainty should be noted on the applications and submitted to underwriting for review along with available information.</li> </ul> <p><i>Note that Appendix I includes a glossary with short definitions of the medical conditions listed on the application. This may assist you if applicants are unsure about a listed medical condition.</i></p> <ul style="list-style-type: none"> <li>• <b>Can an insured applicant change to a different AARP Medicare Supplement Plan?</b> <ul style="list-style-type: none"> <li>– A change from an AARP Medicare Supplement Plan with an effective date of 6/1/2010 and later to another is usually permitted without underwriting. The new plan must be available at the applicant’s current age and area of residence.</li> <li>– A change from an AARP Medicare Supplement Plan with an effective date of 5/1/2010 or prior will require new rating and underwriting (same requirements as new sales).</li> </ul> </li> </ul> <p>UnitedHealthcare reserves the right to deny a plan change request at any time. If applicants are denied a plan change request, they can remain with their current plan, with no effect to their current rates.</p> <p><b>Please ensure that the application has been completed in full. Material mistakes or incomplete responses on applications may subject applicants to re-evaluation of their rate or loss of coverage.</b></p>

## Medicare Beneficiaries Age 50 to 64

### Underwriting and Rate Summary

The following chart provides a summary of the underwriting requirements and applicable rate:

	Time since Medicare Part B Effective Date	
	0 to < 7 months	7 months or more
Underwriting	No Underwriting <i>Open Enrollment Period</i>	No Underwriting <i>(Plans are only available to applicants who meet Guaranteed Issue requirements)</i>
Rate*	Disabled Rate	
Rate Group (see Appendix II)	Group 4	

\*Refer to Appendix II for rates and Appendix III for lists of ZIP Codes applicable to each area.

### Rate Discounts

#### Multi-Insured Discount

5 percent off the monthly premium if two members are on the same AARP membership household account and each is insured under an AARP-branded supplemental insurance policy with UnitedHealthcare. (Does not apply to AARP® MedicareRx Plans or AARP® MedicareComplete® plans.)

#### Automatic Payment Discount

\$2.00 per household per month when the entire household pays their premium through Electronic Funds Transfer.

#### Annual Payer Discount

\$24.00 per household per year for insureds who pay their entire calendar year premium in January.

**NOTE:** Automatic Payment discount and Annual Payer discount cannot be combined.

### Rating Information

#### Community Rating with Areas

Community rating means all members in the same rating class pay the same rate (excludes discounts and surcharges). In an area rated state, all members in the same class in the same area pay the same rate (excludes discounts and surcharges).

Refer to Appendix III for lists of ZIP Codes applicable to each area.

#### Rate Guarantee

New members receive a 6-month rate guarantee from their initial plan effective date. Members will not receive an additional rate guarantee when switching from one AARP Medicare Supplement plan to another.

#### Rate Changes

UnitedHealthcare's monthly premium generally changes once a year. However, enrolled members may see their premium change at other times due to:

- rate guarantee ending, or
- moving into a different area or state

### Underwriting Information

**There is no underwriting for beneficiaries age 50 to 64. Plans are only available to beneficiaries age 50 to 64 if they meet open enrollment or guaranteed issue requirements.**

# Providing a Preliminary Quote

## New Sales in Louisiana

The following worksheet is for producer use only and must not be distributed to consumers. You can use this worksheet to become more familiar with our rate-quoting methods. You can download it through the agent portal. Producers are welcome to print and fill out for different application scenarios.

Before quoting rates, be sure to review requirements in this handbook for:

- Eligibility
- Open Enrollment and Guaranteed Issue
- Plan Availability
- Underwriting and Rates

Medicare Beneficiaries 65 and Older		
1	<b>Enrollment Time</b>	a. First day of 65th Birthday month <b>or</b> Medicare Part B effective date, if later: ____ / 1 / ____ b. AARP Medicare Supplement plan effective date ____ / 1 / ____ c. Elapsed time (# months between a and b) _____ <i>If c is less than 7 months, go to Step 5</i>
2	<b>Guaranteed Issue</b>	Does the applicant meet Guaranteed Issue Requirements? <i>If yes, go to Step 5</i>
3	<b>Underwriting Eligibility</b>	Did the applicant respond “yes” to either of the eligibility questions in Section 5 of the application? <i>If yes, the applicant is not eligible for coverage</i>
4	<b>Underwriting to Set Rates</b>	Is the applicant applying 3 or more years beyond his or her 65th birthday or Medicare Part B effective date, if later (i.e., is the elapsed time in Step 1c above 3 years or more)? <i>If no, skip to Step 5.</i> <i>If yes, applicant must complete the health questions in Section 6 of the application.</i>  <i>If he or she did not check any of the medical conditions, then the applicant will receive the Standard Rate, Standard Rate with Enrollment Discount, or Level 1 Rate depending on the time period in which the applicant is applying.</i>  <i>Otherwise, he or she will receive the Level 2 Rate if any of the medical conditions are checked in Section 6 of the application.</i>
5	<b>Determine Rate</b>	Consult the Underwriting and Rate Summary Chart in the Underwriting and Rates section of this handbook to determine the appropriate rate and rate group for which the applicant qualifies.
6	<b>Determine Area</b>	Look up applicant’s ZIP Code in the area rated tables found in Appendix III of this handbook or in an enrollment kit to determine the area the applicant falls in.
7	<b>Rate Quote</b>	Refer to Appendix II or an enrollment kit to obtain the exact rate you will quote. Be sure to use the correct page for tobacco or non-tobacco use and rating area identified in Step 6.
8	<b>Disclaimer</b>	Provide the rate quote disclaimer: <b><i>“Rates are subject to change. Actual rate will be determined upon acceptance into the program based upon eligibility criteria and your medical conditions, if applicable.”</i></b>

## Plan Change Situations

The following chart outlines the rating and underwriting requirements for applicants who want to change from one AARP Medicare Supplement Plan to another.

Rating and underwriting requirements vary based on the effective date of the applicant's current AARP Medicare Supplement Plan:

Current AARP Medicare Supplement Plan Effective Date	Underwriting Requirements	Rating Requirements
<b>5/1/2010 or prior</b>	Same as new sales (refer to Underwriting and Rate Summary Chart)	Same as new sales (refer to Underwriting and Rate Summary Chart)
<b>6/1/2010 or later</b>	None <sup>1</sup>	Same rate level as current plan <sup>2,3</sup>

<sup>1</sup> Applicants do not need to answer health questions in sections 5 or 6 on the enrollment application.

<sup>2</sup> Discounts for which the applicant is currently eligible will continue to apply, assuming no other changes have occurred that affect eligibility for the discount.

<sup>3</sup> If beneficiaries are receiving an Enrollment Discount, advise them that they will continue to receive the balance of the discount program from the time they enrolled in the original plan.

# Appendix I

## Completing the Application: Medical Terms and Conditions Glossary

- This glossary has brief descriptions for terms and medical conditions that may be helpful for the applicant in completing the application. It also includes other names that may be used for some medical conditions.
- Medical terms and conditions listed below generally appear in the order they appear on the application. Some of these medical terms or conditions don't appear on all applications.
- The applicant is responsible for making sure that all answers to application questions are accurate and completed in full.
- This glossary is provided for informational purposes ONLY. The applicant should consult his or her physician if they need help answering medical questions on the application form.

Terms found on the application	What those terms generally mean
End Stage Renal (Kidney) Disease (ESRD)	A complete or almost complete failure of the kidneys to function, requiring dialysis or a kidney transplant to live.
Dialysis	A process of cleansing your blood by passing it through a machine (hemodialysis), or putting special fluid into the abdominal cavity and draining it out (peritoneal dialysis). This is necessary when the kidneys are not able to filter blood.
Recommended or discussed as a treatment option	<p>You talked to a medical professional about:</p> <ul style="list-style-type: none"> <li>• needing to go into the hospital as an inpatient and/or</li> <li>• having surgery for               <ul style="list-style-type: none"> <li>– organ transplant,</li> <li>– back or spine,</li> <li>– joint replacement,</li> <li>– cancer, or</li> <li>– heart or vascular condition (vascular has to do with the blood vessels of the body)</li> </ul> </li> </ul>
Diagnosed	You have seen a medical professional who found a medical condition by its signs, symptoms, and/or results of tests or procedures.
Treated	You had tests, surgery, therapy or other medical care, or were told to take medication by a medical professional.



Terms found on the application	What those terms generally mean
<b>Heart or Vascular Conditions</b>	<b>Vascular relates to blood vessels, including arteries, veins and capillaries. Blood vessels, as a group, are referred to as the vascular system.</b>
Aneurysm	An abnormal widening or bulging in the wall of an artery or blood vessel.
Arteriosclerosis or Atherosclerosis	A hardening or narrowing of the arteries. Same as Artery or Vein Blockage.
Artery or Vein Blockage	Same as Arteriosclerosis or Atherosclerosis.
Atrial Fibrillation or Atrial Flutter	A heart rhythm disorder that causes the upper chambers of the heart (atria) to beat in an abnormal or disorganized way (often rapid and irregular). <i>Also known as A-Fib.</i>
Cardiomyopathy	A weakening of the heart muscle for any reason.
Carotid Artery Disease	Main arteries in the neck become blocked or narrowed.
Congestive Heart Failure (CHF)	Weakness of the heart muscle, causing decreased blood flow and a build-up of fluid in the lungs and body tissues. <i>Also known as congestive heart disease, left heart failure, right heart failure.</i>
Coronary Artery Disease (CAD)	A narrowing of blood vessels that supply blood and oxygen to the heart. <i>Also known as coronary heart disease.</i>
Heart Attack	Occurs when the blood supply to part of the heart is interrupted, causing damage to the heart muscle. <i>Also known as myocardial infarction (MI).</i>
Peripheral Vascular Disease (PVD)	Includes all conditions involving poor blood flow to the arms, hands, legs or feet. <i>Also known as PVD and peripheral artery disease (PAD).</i>
Claudication	A cramp-like pain in the legs or arms caused by poor blood flow.
Stroke, Transient Ischemic Attack (TIA), or mini-stroke	Loss of blood flow to an area of the brain, which may result in the sudden onset of permanent (stroke) or temporary (TIA) symptoms. <i>Also known as cerebrovascular accident (CVA).</i>
Ventricular Tachycardia	A rapid or "racing" heart beat starting in one of the ventricular chambers of the heart. <i>Also known as V-Tach.</i>
<b>Diabetes</b> With any of the following complications:	<b>The body does not regulate blood sugar levels properly.</b>
Circulatory problems	A decreased blood flow to organs and/or arms, hands, legs or feet. <i>Also known as PVD.</i>
Kidney problems	Kidney is unable to filter blood efficiently.
Retinopathy	Damage to the retina of the eye. <i>Also known as wet retina or macular edema.</i>

Terms found on the application	What those terms generally mean
<b>Lung/Respiratory Conditions</b>	
Chronic Obstructive Pulmonary Disease (COPD)	A lung disease, including emphysema and chronic obstructive bronchitis, that makes it difficult to breathe or catch your breath. <i>Also known as COPD, chronic obstructive lung disease (COLD) and chronic obstructive airway disease (COAD).</i>
Emphysema	A lung disease usually caused by smoking or exposure to harmful chemicals.
<b>Cancer or Tumors</b>	
Cancer (other than skin cancer)	A malignant growth caused when cells multiply uncontrollably. <i>Some types of cancer include carcinoma, lymphoma, leukemia, myeloma, neoplasm, or sarcoma.</i>
Leukemia	A blood or bone marrow cancer causing abnormal blood cell production (usually white blood cells). <i>Also known as AML, ALL, CML or CLL.</i>
Lymphoma	An immune system cancer that often starts in the lymph nodes as a malignant tumor. <i>Also known as non-Hodgkin's lymphoma (NHL) or Hodgkin's (HL).</i>
Melanoma	A malignant tumor caused by uncontrolled growth of pigment cells, usually originating in the skin or eye(s).
<b>Kidney Conditions</b>	
Chronic Renal Failure (CRF) or Insufficiency (CRI)	A chronic loss of the ability of the kidneys to remove waste from the blood that does NOT require dialysis or a kidney transplant. <i>Also known as CRF or CRI.</i>
Polycystic Kidney Disease	An inherited disorder in which multiple cysts form in or on the kidneys, causing them to enlarge. <i>Also known as PKD or PCKD.</i>
Renal Artery Stenosis	A blockage or narrowing of the artery supplying blood to the kidney.
<b>Liver Condition</b>	
Cirrhosis of the Liver	Loss of liver function due to chronic inflammation and scarring.
<b>Transplants</b>	
Bone marrow transplant	A surgical procedure in which defective or cancerous bone marrow is replaced with healthy bone marrow, either from the patient or a donor.
Organ transplant	A surgical procedure in which a damaged or failing organ is replaced with a healthy organ, either from a donor site or the patient's own body.

Terms found on the application	What those terms generally mean
<b>Gastrointestinal Conditions</b>	
Chronic Pancreatitis	Recurring or ongoing inflammation of the pancreas that may lead to scarring and loss of function.
Esophageal Varices	Veins in the esophagus become wider than normal, often resulting in bleeding.
<b>Musculoskeletal Conditions</b>	
Amputation due to disease	A diseased body extremity removed by surgery.
Rheumatoid Arthritis (RA)	A disorder in which the immune system attacks the body's joints and/or organs. <i>Also known as RA.</i>
Spinal Stenosis	A narrowing of the spinal canal, putting pressure on the spinal cord and nerves.
<b>Substance Abuse</b>	
Alcohol Abuse or Alcoholism	Any use of alcohol which causes physical, mental, social or legal problems. <i>Also known as ETOH or alcohol dependence.</i>
Drug Abuse or use of illegal drugs	Any use of prescribed, non-prescribed or illegal drug(s) for non-therapeutic or non-medical reasons.
<b>Brain or Spinal Cord Conditions</b>	
Paraplegia	Inability to move the lower portion of the body and of both legs.
Quadriplegia	Inability to move both arms and both legs.
Hemiplegia	Inability to move one side of the body.
<b>Psychological/Mental Conditions</b>	
Bipolar or Manic Depressive	A mental disorder in which a person experiences severe mood changes from very high-energy (manic) to extreme lows of depression.
Schizophrenia	A mental disorder in which it is difficult for a person to tell the difference between real and unreal experiences, to think logically, to have normal emotional responses to others, and to behave normally in social situations.
<b>Eye Condition</b>	
Macular Degeneration	An eye disorder affecting the macula, which is part of the retina responsible for central vision. <i>Also known as AMD or ARMD.</i>

Terms found on the application	What those terms generally mean
<b>Nervous System Conditions</b>	
Amyotrophic Lateral Sclerosis (ALS)	A disorder of the nerve cells in the brain or spinal cord that control voluntary muscle movements. <i>Also known as ALS or Lou Gehrig's disease.</i>
Alzheimer's Disease	The most common form of dementia. <i>See also Dementia.</i>
Dementia	A brain disease that destroys memory and thinking skills beyond normal aging.
Multiple Sclerosis (MS)	A disease affecting the brain and spinal cord, sometimes progressing to physical and mental disability. <i>Also known as MS.</i>
Parkinson's Disease	A chronic brain disorder that impairs body movement through rigidity, slowing of movement and/or tremors.
Systemic Lupus Erythematosus (SLE)	A disorder in which the immune system attacks the body's tissues and/or organs, causing inflammation and damage. <i>Also known as SLE.</i>
<b>Immune System Conditions</b>	
AIDS	The stage of HIV disease in which a person's immune system is damaged and susceptible to infections and tumors.
HIV Positive	A person diagnosed as infected with HIV (human immunodeficiency virus).

# Appendix II

## Cover Page - Rates for Louisiana - Area 1 Non-Tobacco Monthly Plan Rates

AARP® Medicare Supplement Insurance Plans insured by UnitedHealthcare Insurance Company

Group 1		Applies to individuals whose plan effective date will be within three years following their 65th birthday or Medicare Part B effective date, if later.							
Age <sup>1</sup>	Plan A	Plan B	Plan C	Select C <sup>2</sup>	Plan F	Select F <sup>2</sup>	Plan K	Plan L	Plan N
Standard Rates with Enrollment Discount <sup>3</sup> for individuals ages 65-74									
65	\$98.87	\$122.32	\$150.32	\$102.72	\$151.20	\$103.60	\$65.97	\$94.32	\$102.55
66	\$103.11	\$127.56	\$156.76	\$107.12	\$157.68	\$108.04	\$68.80	\$98.36	\$106.94
67	\$107.35	\$132.81	\$163.21	\$111.53	\$164.16	\$112.48	\$71.63	\$102.41	\$111.34
68	\$111.58	\$138.05	\$169.65	\$115.93	\$170.64	\$116.92	\$74.45	\$106.45	\$115.73
69	\$115.82	\$143.29	\$176.09	\$120.33	\$177.12	\$121.36	\$77.28	\$110.49	\$120.13
70	\$120.06	\$148.53	\$182.53	\$124.73	\$183.60	\$125.80	\$80.11	\$114.53	\$124.52
71	\$124.30	\$153.78	\$188.98	\$129.14	\$190.08	\$130.24	\$82.94	\$118.58	\$128.92
72	\$128.53	\$159.02	\$195.42	\$133.54	\$196.56	\$134.68	\$85.76	\$122.62	\$133.31
73	\$132.77	\$164.26	\$201.86	\$137.94	\$203.04	\$139.12	\$88.59	\$126.66	\$137.71
74	\$137.01	\$169.50	\$208.30	\$142.34	\$209.52	\$143.56	\$91.42	\$130.70	\$142.10
Standard Rates for ages 75 and older									
75+	\$141.25	\$174.75	\$214.75	\$146.75	\$216.00	\$148.00	\$94.25	\$134.75	\$146.50

Group 2		Applies to individuals whose plan effective date will be between 3 years and less than 6 years following their 65th birthday or Medicare Part B effective date, if later.							
Age <sup>1</sup>	Plan A	Plan B	Plan C	Select C <sup>2</sup>	Plan F	Select F <sup>2</sup>	Plan K	Plan L	Plan N
Standard Rates with Enrollment Discount <sup>3</sup> for individuals ages 68-74 who do not have any of the medical conditions on the application. <sup>4</sup>									
68	\$111.58	\$138.05	\$169.65	\$115.93	\$170.64	\$116.92	\$74.45	\$106.45	\$115.73
69	\$115.82	\$143.29	\$176.09	\$120.33	\$177.12	\$121.36	\$77.28	\$110.49	\$120.13
70	\$120.06	\$148.53	\$182.53	\$124.73	\$183.60	\$125.80	\$80.11	\$114.53	\$124.52
71	\$124.30	\$153.78	\$188.98	\$129.14	\$190.08	\$130.24	\$82.94	\$118.58	\$128.92
72	\$128.53	\$159.02	\$195.42	\$133.54	\$196.56	\$134.68	\$85.76	\$122.62	\$133.31
73	\$132.77	\$164.26	\$201.86	\$137.94	\$203.04	\$139.12	\$88.59	\$126.66	\$137.71
74	\$137.01	\$169.50	\$208.30	\$142.34	\$209.52	\$143.56	\$91.42	\$130.70	\$142.10
Standard Rates for individuals ages 75 and older who do not have any of the medical conditions on the application. <sup>4</sup>									
75+	\$141.25	\$174.75	\$214.75	\$146.75	\$216.00	\$148.00	\$94.25	\$134.75	\$146.50
Level 2 Rates for individuals ages 68 and older who have one or more of the medical conditions on the application. <sup>4</sup>									
68+	\$211.87	\$262.12	\$322.12	\$220.12	\$324.00	\$222.00	\$141.37	\$202.12	\$219.75

Group 3		Applies to individuals whose plan effective date will be 6 or more years following their 65th birthday or Medicare Part B effective date, if later.							
Age <sup>1</sup>	Plan A	Plan B	Plan C	Select C <sup>2</sup>	Plan F	Select F <sup>2</sup>	Plan K	Plan L	Plan N
Level 1 Rates for individuals ages 71 and older who do not have any of the medical conditions on the application. <sup>4</sup>									
71+	\$155.37	\$192.22	\$236.22	\$161.42	\$237.60	\$162.80	\$103.67	\$148.22	\$161.15
Level 2 Rates for individuals ages 71 and older who have one or more of the medical conditions on the application. <sup>4</sup>									
71+	\$211.87	\$262.12	\$322.12	\$220.12	\$324.00	\$222.00	\$141.37	\$202.12	\$219.75

*The rates above are for plan effective dates from January - December 2011.*

## Cover Page - Rates for Louisiana - Area 1 Tobacco Monthly Plan Rates

AARP® Medicare Supplement Insurance Plans insured by UnitedHealthcare Insurance Company

Group 1		Applies to individuals whose plan effective date will be within three years following their 65th birthday or Medicare Part B effective date, if later.							
Age <sup>1</sup>	Plan A	Plan B	Plan C	Select C <sup>2</sup>	Plan F	Select F <sup>2</sup>	Plan K	Plan L	Plan N
Standard Rates with Enrollment Discount <sup>3</sup> for individuals ages 65-74									
65	\$108.75	\$134.55	\$165.35	\$112.99	\$166.32	\$113.96	\$72.56	\$103.75	\$112.80
66	\$113.42	\$140.32	\$172.44	\$117.83	\$173.44	\$118.84	\$75.67	\$108.20	\$117.63
67	\$118.08	\$146.08	\$179.52	\$122.67	\$180.57	\$123.72	\$78.78	\$112.64	\$122.47
68	\$122.74	\$151.85	\$186.61	\$127.52	\$187.70	\$128.61	\$81.89	\$117.09	\$127.30
69	\$127.40	\$157.62	\$193.70	\$132.36	\$194.83	\$133.49	\$85.00	\$121.54	\$132.14
70	\$132.06	\$163.38	\$200.78	\$137.20	\$201.96	\$138.38	\$88.11	\$125.98	\$136.97
71	\$136.72	\$169.15	\$207.87	\$142.04	\$209.08	\$143.26	\$91.22	\$130.43	\$141.81
72	\$141.38	\$174.92	\$214.96	\$146.89	\$216.21	\$148.14	\$94.33	\$134.88	\$146.64
73	\$146.04	\$180.68	\$222.04	\$151.73	\$223.34	\$153.03	\$97.44	\$139.32	\$151.48
74	\$150.70	\$186.45	\$229.13	\$156.57	\$230.47	\$157.91	\$100.55	\$143.77	\$156.31
Standard Rates for ages 75 and older									
75+	\$155.37	\$192.22	\$236.22	\$161.42	\$237.60	\$162.80	\$103.67	\$148.22	\$161.15

Group 2		Applies to individuals whose plan effective date will be between 3 years and less than 6 years following their 65th birthday or Medicare Part B effective date, if later.							
Age <sup>1</sup>	Plan A	Plan B	Plan C	Select C <sup>2</sup>	Plan F	Select F <sup>2</sup>	Plan K	Plan L	Plan N
Standard Rates with Enrollment Discount <sup>3</sup> for individuals ages 68-74 who do not have any of the medical conditions on the application. <sup>4</sup>									
68	\$122.74	\$151.85	\$186.61	\$127.52	\$187.70	\$128.61	\$81.89	\$117.09	\$127.30
69	\$127.40	\$157.62	\$193.70	\$132.36	\$194.83	\$133.49	\$85.00	\$121.54	\$132.14
70	\$132.06	\$163.38	\$200.78	\$137.20	\$201.96	\$138.38	\$88.11	\$125.98	\$136.97
71	\$136.72	\$169.15	\$207.87	\$142.04	\$209.08	\$143.26	\$91.22	\$130.43	\$141.81
72	\$141.38	\$174.92	\$214.96	\$146.89	\$216.21	\$148.14	\$94.33	\$134.88	\$146.64
73	\$146.04	\$180.68	\$222.04	\$151.73	\$223.34	\$153.03	\$97.44	\$139.32	\$151.48
74	\$150.70	\$186.45	\$229.13	\$156.57	\$230.47	\$157.91	\$100.55	\$143.77	\$156.31
Standard Rates for individuals ages 75 and older who do not have any of the medical conditions on the application. <sup>4</sup>									
75+	\$155.37	\$192.22	\$236.22	\$161.42	\$237.60	\$162.80	\$103.67	\$148.22	\$161.15
Level 2 Rates for individuals ages 68 and older who have one or more of the medical conditions on the application. <sup>4</sup>									
68+	\$233.05	\$288.33	\$354.33	\$242.13	\$356.40	\$244.20	\$155.50	\$222.33	\$241.72

Group 3		Applies to individuals whose plan effective date will be 6 or more years following their 65th birthday or Medicare Part B effective date, if later.							
Age <sup>1</sup>	Plan A	Plan B	Plan C	Select C <sup>2</sup>	Plan F	Select F <sup>2</sup>	Plan K	Plan L	Plan N
Level 1 Rates for individuals ages 71 and older who do not have any of the medical conditions on the application. <sup>4</sup>									
71+	\$170.90	\$211.44	\$259.84	\$177.56	\$261.36	\$179.08	\$114.03	\$163.04	\$177.26
Level 2 Rates for individuals ages 71 and older who have one or more of the medical conditions on the application. <sup>4</sup>									
71+	\$233.05	\$288.33	\$354.33	\$242.13	\$356.40	\$244.20	\$155.50	\$222.33	\$241.72

*The rates above are for plan effective dates from January - December 2011.*

## Cover Page - Rates for Louisiana - Area 1

### Under 65 Monthly Plan Rates

**AARP® Medicare Supplement Insurance Plans insured by UnitedHealthcare Insurance Company**

Group 4		Applies to individuals under the age of 65 who are eligible for Medicare by reason of disability							
Age <sup>1</sup>	Plan A	Plan B	Plan C	Select C <sup>2</sup>	Plan F	Select F <sup>2</sup>	Plan K	Plan L	Plan N
	Non-Tobacco Rates								
50-64	\$254.25	\$314.50	\$386.50	\$264.25	\$388.75	\$266.50	\$169.75	\$242.50	\$263.75

*The rates above are for plan effective dates from January - December 2011.*

- 1 Your age as of your plan effective date.
- 2 You must use a network hospital with Select Plans C and F.
- 3 **The Enrollment Discount** is available to applicants age 65 and over. You may qualify for an Enrollment Discount based on your age and your Medicare Part B effective date.  
  
The Enrollment Discount is applied to the current Standard Rate. The Standard Rates usually change each year. The discount you receive in your first year of coverage depends on your age on your plan effective date. The discount percentage reduces 3% each year on the anniversary date of your plan until the discount runs out.
- 4 Refer to Section 6 of the application.

## Cover Page - Rates for Louisiana - Area 2

### Non-Tobacco Monthly Plan Rates

AARP® Medicare Supplement Insurance Plans insured by UnitedHealthcare Insurance Company

Group 1		Applies to individuals whose plan effective date will be within three years following their 65th birthday or Medicare Part B effective date, if later.							
Age <sup>1</sup>	Plan A	Plan B	Plan C	Select C <sup>2</sup>	Plan F	Select F <sup>2</sup>	Plan K	Plan L	Plan N
Standard Rates with Enrollment Discount <sup>3</sup> for individuals ages 65-74									
65	\$83.65	\$103.42	\$127.05	\$86.97	\$127.75	\$87.50	\$55.82	\$79.80	\$86.80
66	\$87.23	\$107.85	\$132.49	\$90.70	\$133.22	\$91.25	\$58.21	\$83.22	\$90.52
67	\$90.82	\$112.29	\$137.94	\$94.43	\$138.70	\$95.00	\$60.61	\$86.64	\$94.24
68	\$94.40	\$116.72	\$143.38	\$98.15	\$144.17	\$98.75	\$63.00	\$90.06	\$97.96
69	\$97.99	\$121.15	\$148.83	\$101.88	\$149.65	\$102.50	\$65.39	\$93.48	\$101.68
70	\$101.57	\$125.58	\$154.27	\$105.61	\$155.12	\$106.25	\$67.78	\$96.90	\$105.40
71	\$105.16	\$130.02	\$159.72	\$109.34	\$160.60	\$110.00	\$70.18	\$100.32	\$109.12
72	\$108.74	\$134.45	\$165.16	\$113.06	\$166.07	\$113.75	\$72.57	\$103.74	\$112.84
73	\$112.33	\$138.88	\$170.61	\$116.79	\$171.55	\$117.50	\$74.96	\$107.16	\$116.56
74	\$115.91	\$143.31	\$176.05	\$120.52	\$177.02	\$121.25	\$77.35	\$110.58	\$120.28
Standard Rates for ages 75 and older									
75+	\$119.50	\$147.75	\$181.50	\$124.25	\$182.50	\$125.00	\$79.75	\$114.00	\$124.00

Group 2		Applies to individuals whose plan effective date will be between 3 years and less than 6 years following their 65th birthday or Medicare Part B effective date, if later.							
Age <sup>1</sup>	Plan A	Plan B	Plan C	Select C <sup>2</sup>	Plan F	Select F <sup>2</sup>	Plan K	Plan L	Plan N
Standard Rates with Enrollment Discount <sup>3</sup> for individuals ages 68-74 who do not have any of the medical conditions on the application. <sup>4</sup>									
68	\$94.40	\$116.72	\$143.38	\$98.15	\$144.17	\$98.75	\$63.00	\$90.06	\$97.96
69	\$97.99	\$121.15	\$148.83	\$101.88	\$149.65	\$102.50	\$65.39	\$93.48	\$101.68
70	\$101.57	\$125.58	\$154.27	\$105.61	\$155.12	\$106.25	\$67.78	\$96.90	\$105.40
71	\$105.16	\$130.02	\$159.72	\$109.34	\$160.60	\$110.00	\$70.18	\$100.32	\$109.12
72	\$108.74	\$134.45	\$165.16	\$113.06	\$166.07	\$113.75	\$72.57	\$103.74	\$112.84
73	\$112.33	\$138.88	\$170.61	\$116.79	\$171.55	\$117.50	\$74.96	\$107.16	\$116.56
74	\$115.91	\$143.31	\$176.05	\$120.52	\$177.02	\$121.25	\$77.35	\$110.58	\$120.28
Standard Rates for individuals ages 75 and older who do not have any of the medical conditions on the application. <sup>4</sup>									
75+	\$119.50	\$147.75	\$181.50	\$124.25	\$182.50	\$125.00	\$79.75	\$114.00	\$124.00
Level 2 Rates for individuals ages 68 and older who have one or more of the medical conditions on the application. <sup>4</sup>									
68+	\$179.25	\$221.62	\$272.25	\$186.37	\$273.75	\$187.50	\$119.62	\$171.00	\$186.00

Group 3		Applies to individuals whose plan effective date will be 6 or more years following their 65th birthday or Medicare Part B effective date, if later.							
Age <sup>1</sup>	Plan A	Plan B	Plan C	Select C <sup>2</sup>	Plan F	Select F <sup>2</sup>	Plan K	Plan L	Plan N
Level 1 Rates for individuals ages 71 and older who do not have any of the medical conditions on the application. <sup>4</sup>									
71+	\$131.45	\$162.52	\$199.65	\$136.67	\$200.75	\$137.50	\$87.72	\$125.40	\$136.40
Level 2 Rates for individuals ages 71 and older who have one or more of the medical conditions on the application. <sup>4</sup>									
71+	\$179.25	\$221.62	\$272.25	\$186.37	\$273.75	\$187.50	\$119.62	\$171.00	\$186.00

*The rates above are for plan effective dates from January - December 2011.*

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## Cover Page - Rates for Louisiana - Area 2

### Tobacco Monthly Plan Rates

AARP® Medicare Supplement Insurance Plans insured by UnitedHealthcare Insurance Company

Group 1		Applies to individuals whose plan effective date will be within three years following their 65th birthday or Medicare Part B effective date, if later.							
Age <sup>1</sup>	Plan A	Plan B	Plan C	Select C <sup>2</sup>	Plan F	Select F <sup>2</sup>	Plan K	Plan L	Plan N
<b>Standard Rates with Enrollment Discount<sup>3</sup> for individuals ages 65-74</b>									
65	\$92.01	\$113.76	\$139.75	\$95.66	\$140.52	\$96.25	\$61.40	\$87.78	\$95.48
66	\$95.95	\$118.63	\$145.74	\$99.76	\$146.54	\$100.37	\$64.03	\$91.54	\$99.57
67	\$99.90	\$123.51	\$151.73	\$103.86	\$152.57	\$104.50	\$66.66	\$95.30	\$103.66
68	\$103.84	\$128.39	\$157.72	\$107.96	\$158.59	\$108.62	\$69.29	\$99.06	\$107.75
69	\$107.78	\$133.26	\$163.71	\$112.06	\$164.61	\$112.75	\$71.93	\$102.82	\$111.84
70	\$111.73	\$138.14	\$169.70	\$116.16	\$170.63	\$116.87	\$74.56	\$106.59	\$115.94
71	\$115.67	\$143.01	\$175.69	\$120.26	\$176.66	\$121.00	\$77.19	\$110.35	\$120.03
72	\$119.61	\$147.89	\$181.68	\$124.36	\$182.68	\$125.12	\$79.82	\$114.11	\$124.12
73	\$123.56	\$152.76	\$187.67	\$128.46	\$188.70	\$129.25	\$82.45	\$117.87	\$128.21
74	\$127.50	\$157.64	\$193.66	\$132.56	\$194.72	\$133.37	\$85.08	\$121.63	\$132.30
<b>Standard Rates for ages 75 and older</b>									
75+	\$131.45	\$162.52	\$199.65	\$136.67	\$200.75	\$137.50	\$87.72	\$125.40	\$136.40

Group 2		Applies to individuals whose plan effective date will be between 3 years and less than 6 years following their 65th birthday or Medicare Part B effective date, if later.							
Age <sup>1</sup>	Plan A	Plan B	Plan C	Select C <sup>2</sup>	Plan F	Select F <sup>2</sup>	Plan K	Plan L	Plan N
<b>Standard Rates with Enrollment Discount<sup>3</sup> for individuals ages 68-74 who do not have any of the medical conditions on the application.<sup>4</sup></b>									
68	\$103.84	\$128.39	\$157.72	\$107.96	\$158.59	\$108.62	\$69.29	\$99.06	\$107.75
69	\$107.78	\$133.26	\$163.71	\$112.06	\$164.61	\$112.75	\$71.93	\$102.82	\$111.84
70	\$111.73	\$138.14	\$169.70	\$116.16	\$170.63	\$116.87	\$74.56	\$106.59	\$115.94
71	\$115.67	\$143.01	\$175.69	\$120.26	\$176.66	\$121.00	\$77.19	\$110.35	\$120.03
72	\$119.61	\$147.89	\$181.68	\$124.36	\$182.68	\$125.12	\$79.82	\$114.11	\$124.12
73	\$123.56	\$152.76	\$187.67	\$128.46	\$188.70	\$129.25	\$82.45	\$117.87	\$128.21
74	\$127.50	\$157.64	\$193.66	\$132.56	\$194.72	\$133.37	\$85.08	\$121.63	\$132.30
<b>Standard Rates for individuals ages 75 and older who do not have any of the medical conditions on the application.<sup>4</sup></b>									
75+	\$131.45	\$162.52	\$199.65	\$136.67	\$200.75	\$137.50	\$87.72	\$125.40	\$136.40
<b>Level 2 Rates for individuals ages 68 and older who have one or more of the medical conditions on the application.<sup>4</sup></b>									
68+	\$197.17	\$243.78	\$299.47	\$205.00	\$301.12	\$206.25	\$131.58	\$188.10	\$204.60

Group 3		Applies to individuals whose plan effective date will be 6 or more years following their 65th birthday or Medicare Part B effective date, if later.							
Age <sup>1</sup>	Plan A	Plan B	Plan C	Select C <sup>2</sup>	Plan F	Select F <sup>2</sup>	Plan K	Plan L	Plan N
<b>Level 1 Rates for individuals ages 71 and older who do not have any of the medical conditions on the application.<sup>4</sup></b>									
71+	\$144.59	\$178.77	\$219.61	\$150.33	\$220.82	\$151.25	\$96.49	\$137.94	\$150.04
<b>Level 2 Rates for individuals ages 71 and older who have one or more of the medical conditions on the application.<sup>4</sup></b>									
71+	\$197.17	\$243.78	\$299.47	\$205.00	\$301.12	\$206.25	\$131.58	\$188.10	\$204.60

*The rates above are for plan effective dates from January - December 2011.*

## Cover Page - Rates for Louisiana - Area 2

### Under 65 Monthly Plan Rates

**AARP® Medicare Supplement Insurance Plans insured by UnitedHealthcare Insurance Company**

<b>Group 4</b>		Applies to individuals under the age of 65 who are eligible for Medicare by reason of disability							
Age <sup>1</sup>	Plan A	Plan B	Plan C	Select C <sup>2</sup>	Plan F	Select F <sup>2</sup>	Plan K	Plan L	Plan N
	<b>Non-Tobacco Rates</b>								
<b>50-64</b>	\$215.00	\$266.00	\$326.75	\$223.75	\$328.50	\$225.00	\$143.50	\$205.25	\$223.25

*The rates above are for plan effective dates from January - December 2011.*

- 1 Your age as of your plan effective date.
- 2 You must use a network hospital with Select Plans C and F.
- 3 **The Enrollment Discount** is available to applicants age 65 and over. You may qualify for an Enrollment Discount based on your age and your Medicare Part B effective date.  
 The Enrollment Discount is applied to the current Standard Rate. The Standard Rates usually change each year. The discount you receive in your first year of coverage depends on your age on your plan effective date. The discount percentage reduces 3% each year on the anniversary date of your plan until the discount runs out.
- 4 Refer to Section 6 of the application.

# Appendix III

## LOUISIANA Area 1 ZIP Codes, Effective August 1, 2010

The ZIP Codes Below Apply to Rates Included on the Page Headed "Cover Page – Rates"

70001	70072	70142	70401	70471
70002	70073	70143	70402	70706
70003	70075	70145	70403	70707
70004	70076	70146	70404	70711
70005	70078	70148	70420	70718
70006	70079	70149	70421	70721
70009	70080	70150	70422	70723
70010	70081	70151	70426	70725
70011	70082	70152	70427	70726
70030	70083	70153	70429	70727
70031	70084	70154	70431	70728
70032	70085	70156	70433	70733
70033	70086	70157	70434	70734
70036	70087	70158	70435	70737
70037	70090	70159	70436	70738
70038	70091	70160	70437	70740
70039	70092	70161	70438	70743
70040	70093	70162	70442	70744
70041	70094	70163	70444	70754
70043	70096	70164	70445	70757
70044	70097	70165	70446	70763
70047	70112	70166	70447	70764
70049	70113	70167	70448	70765
70050	70114	70170	70449	70769
70051	70115	70172	70450	70772
70052	70116	70174	70451	70774
70053	70117	70175	70452	70776
70054	70118	70176	70454	70778
70055	70119	70177	70455	70780
70056	70121	70178	70456	70785
70057	70122	70179	70457	70786
70058	70123	70181	70458	70788
70059	70124	70182	70459	70792
70060	70125	70183	70460	
70062	70126	70184	70461	
70063	70127	70185	70462	
70064	70128	70186	70463	
70065	70129	70187	70464	
70067	70130	70189	70465	
70068	70131	70190	70466	
70069	70139	70195	70467	
70070	70140	70346	70469	
70071	70141	70358	70470	

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## LOUISIANA Area 2 ZIP Codes, Effective August 1, 2010

The ZIP Codes Below Apply to Rates Included on the Page Headed "Cover Page – Rates"

70301	70507	70559	70643	70760	70873	71051	71137	71240	71322	71403	71460
70302	70508	70560	70644	70761	70874	71052	71138	71241	71323	71404	71461
70310	70509	70562	70645	70762	70879	71055	71148	71242	71324	71405	71462
70339	70510	70563	70646	70767	70884	71058	71149	71243	71325	71406	71463
70340	70511	70569	70647	70770	70891	71060	71150	71245	71326	71407	71465
70341	70512	70570	70648	70773	70892	71061	71151	71247	71327	71409	71466
70342	70513	70571	70650	70775	70893	71063	71152	71249	71328	71410	71467
70343	70514	70575	70651	70777	70894	71064	71153	71250	71329	71411	71468
70344	70515	70576	70652	70782	70895	71065	71154	71251	71330	71414	71469
70345	70516	70577	70653	70783	70896	71066	71156	71253	71331	71415	71471
70352	70517	70578	70654	70784	70898	71067	71161	71254	71333	71416	71472
70353	70518	70580	70655	70787	71001	71068	71162	71256	71334	71417	71473
70354	70519	70581	70656	70789	71002	71069	71163	71259	71336	71418	71474
70355	70520	70582	70657	70791	71003	71070	71164	71260	71339	71419	71475
70356	70521	70583	70658	70801	71004	71071	71165	71261	71340	71422	71477
70357	70522	70584	70659	70802	71006	71072	71166	71263	71341	71423	71479
70359	70523	70585	70660	70803	71007	71073	71171	71264	71342	71424	71480
70360	70524	70586	70661	70804	71008	71075	71172	71266	71343	71425	71483
70361	70525	70589	70662	70805	71009	71078	71201	71268	71345	71426	71485
70363	70526	70591	70663	70806	71016	71079	71202	71269	71346	71427	71486
70364	70527	70592	70664	70807	71018	71080	71203	71270	71348	71428	71496
70371	70528	70593	70665	70808	71019	71082	71207	71272	71350	71429	71497
70372	70529	70595	70668	70809	71021	71101	71209	71273	71351	71430	
70373	70531	70596	70669	70810	71023	71102	71210	71275	71353	71431	
70374	70532	70598	70704	70811	71024	71103	71211	71276	71354	71432	
70375	70533	70601	70710	70812	71027	71104	71212	71277	71355	71433	
70377	70534	70602	70712	70813	71028	71105	71213	71279	71356	71434	
70380	70535	70605	70714	70814	71029	71106	71217	71280	71357	71435	
70381	70537	70606	70715	70815	71030	71107	71218	71281	71358	71438	
70390	70538	70607	70719	70816	71031	71108	71219	71282	71359	71439	
70391	70540	70609	70722	70817	71032	71109	71220	71284	71360	71440	
70392	70541	70611	70729	70818	71033	71110	71221	71286	71361	71441	
70393	70542	70612	70730	70819	71034	71111	71222	71291	71362	71443	
70394	70543	70615	70732	70820	71037	71112	71223	71292	71363	71446	
70395	70544	70616	70736	70821	71038	71113	71225	71294	71365	71447	
70397	70546	70629	70739	70822	71039	71115	71226	71295	71366	71448	
70441	70548	70630	70747	70823	71040	71118	71227	71301	71367	71449	
70443	70549	70631	70748	70825	71043	71119	71229	71302	71368	71450	
70453	70550	70632	70749	70826	71044	71120	71230	71303	71369	71452	
70501	70551	70633	70750	70827	71045	71129	71232	71306	71371	71454	
70502	70552	70634	70752	70831	71046	71130	71233	71307	71373	71455	
70503	70554	70637	70753	70833	71047	71133	71234	71309	71375	71456	
70504	70555	70638	70755	70835	71048	71134	71235	71315	71377	71457	
70505	70556	70639	70756	70836	71049	71135	71237	71316	71378	71458	
70506	70558	70640	70759	70837	71050	71136	71238	71320	71401	71459	

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